

TRADE MISSION TO GEORGIA

on warehouse industry, warehousing technology,
distribution and logistics



BLACK SEA
FORUM

CONNECTING REGIONS
BUILDING OPPORTUNITIES



17–20
NOVEMBER 2026



Tbilisi, Georgia
Black Sea Forum



EXPORT
PARTNER

CONCEPT PROGRAM

The Embassy of the Kingdom of the Netherlands in Georgia, together with Export Partner, organizes an outgoing trade mission to Georgia in the field of warehouse industry & technology, distribution and logistics.

Georgia has seen impressive growth numbers over the last years and is a key country within the so-called Middle Corridor trade route, which has grown notably in significance and plays an important role for the diversification of trade routes for the EU. Georgia has expressed the ambition to become a regional connectivity hub within the South Caucasus, with already realized or announced investments in the road and rail network, a new airport, and port development.

As a result of these developments, Georgia is in urgent need of more efficient warehousing, distribution and logistics solutions, suitable for regional contexts.

Joining the trade mission provides excellent opportunities for Dutch private sector working on warehousing and logistics service providers, operators, warehouses constructors, logistics consultants, 3PL service providers, WMS, automation and software developers, and cold chain management solutions providers. This trade mission follows an earlier incoming trade mission on logistics and port development (March 2024) and outgoing visit of representatives of the Georgian warehousing industry (June 2026). The programme will in any case include:

- **Focused briefings on political and economic developments by the Embassy**
- **Tailored B2B matchmaking with Georgian and regional businesses**
- **Site visits to large retailers, distributors, cargo terminals and handlers, Tbilisi Dry Port and the port sites in west Georgia (Batumi, Poti, Anaklia site).**
- **Participation in the annual Black Sea Platform on Logistics and Connectivity**
- **Ample networking opportunities with Georgian and regional counterparts**

Monday
16
NOVEMBER

- Travel to Tbilisi (mid morning flight)
- **Sector state of play briefing:** Georgia's economic growth, logistic sector developments and the country's role as a strategic (Black Sea) transit corridor between Europe and Asia.

Tuesday
17
NOVEMBER

- **International Port & Logistic Company visits:** Visits to logistics park and port (Batumi/Poti) and intermodal operations, cargo consolidation services, customs clearance processes and regional distribution activities
 - Examples: PACE Terminal, APM Terminals, Wondernet Express, Georgian Trans Expedition, etc.

Wednesday
18
NOVEMBER

- **Warehousing & Logistic Company visits:** Showcasing warehousing operations, value-added logistics services, inventory management systems and multimodal connectivity solutions.
 - E.g.: AgroHub, Tbilisi Dry Port, Nikora Trade Central Warehouse, Daily Group, etc.

Thursday
19
NOVEMBER

- **Black Sea Forum:** The annual conference organised by the EU-Georgia Business Council (EUGBC) focuses on opportunities and challenges related to the Middle Corridor transport route and Black Sea connectivity. The conference attracts representatives from governments, ports, logistics companies, business associations, international organisations and investors from Europe, the Caucasus and Central Asia.
 - Including individual **Match Making:** Pre-arranged one-on-one meetings with Georgian logistics providers, freight forwarders, trucking companies, warehousing operators, customs brokers, supply chain specialists, investors and transport service providers.

Friday
20
NOVEMBER

- **Business partner visits:** Meet and visit additional Georgian companies and explore business opportunities with them.
- **Business lunch with Financial institutions:** Discuss opportunities and plans for financing of infrastructure projects
 - E.g.: WorldBank, EBRD, Asian Bank, etc.

Saturday
21
NOVEMBER

- Travel to Amsterdam (early morning flight)



Registration: Signing up for this program is easy and can be done via the below stated link.

[Sign up and join the trade mission](#)

After sign up, you will receive an invitation to plan your intake call with us and our local team that will take care of your individual match making business meetings.



Investment: Participating comes at a fee of just € 650,-. In case you would like a colleague to join, any addition person from the same organisation comes at € 325,-.

Note that all fees exclude VAT and the costs of your flight from/to Georgia as well as hotel stay. It does include all program activities, Black Sea conference participation and local transportation.

In case you have any question regarding the trade mission, please contact us:



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